2018

2018 PM/EHR Product Functionality and Company Survey	1	2	3	4	5	6	7	8	9
Product Name	Epic	Allscripts Enterprise	NextGen	eClinicalWorks	Intergy	PrimeSuite	Aprima	e-MDs	AthenaHealth
Company Name	Epic Systems Corporation	Allscripts Healthcare Solutions	NextGen Healthcare Information Systems	eClinicalWorks	Greenway Medical Technologies, Inc.	Greenway Medical Technologies, Inc.	Aprima Medical Software	e-MDs	athenaClinicals
Date the survey was completed	01/01/18	01/01/18	01/01/18	01/01/18	01/01/18	01/01/18	01/01/18	01/01/18	01/01/18
Company Address	1979 Milky Way	222 Merchandise Mart Plaza	795 Horsham Road	2 Technology Drive	100 Greenway Blvd	100 Greenway Blvd	3330 Keller Springs Rd. STE 201	500 W. Whitestone Boulevard Suite 200	311 ARSENAL STREET,
Company City	Verona	Chicago	Horsham	Westborough	Carrollton	Carrollton	Carrollton	Cedar Park	WATERTOWN
Company State	Wisconsin	IL	PA	Massachusetts	GA	GA	Texas	Texas	MA
Company Zip	53593	60654	19044	01581	30117	30117	75006	78613	2472
Company Web Site	www.epic.com	www.allscripts.com	www.nextgen.com	www.eclinicalworks.com	www.greenwaymedical.com	www.greenwaymedical.com	www.aprima.com	www.e-mds.com	www.athenahealth.com.
Company Main Phone	(608) 271-9000	1-800-654-0889	215-657-7010	508.836.2700	770-836-3100	770-836-3100	214.466.8000	512-257-5200	800.981.5084
Company FAX	(608) 271-7237	1-312-506-1201	215-657-7011	508.836.4466	770-836-3200	770-836-3200	214.594.5490	512-250-3910	
Company Toll Free Numbers	N/A	1-800-654-0889		Not applicable.	866-242-3805	866-242-3805	866.960.6890	1-888-344-9836	
Contact Person Name and Title who completed survey	Teri Thomas, Vice President		Mark Melfa, Sales Executive	Paul Clasby - Sales Coordinator	Mark Engelen		Alan Brandle - Sales Executive Florida	Michael Auman (Regional Sales Manager)	
Contact Person Phone who completed survey	(608) 271-9000		954-579-2192	508.836.2700 ext 15941	877-932-6301 x45923		863.344.0018	813-442-9135	`
Contact Person email address who completed survey	teri@epicsystems.com		mmelfa@nextgen.com;	paul.clasby@eclinicalworks.com	mark.engelen@viterahealthcare.com;		abrandle@aprima.com	mauman@e-mds.com	ashirrell@athenahealth.com;
Company Ownership	Private, employee-owned	Publicly-held	QSII	Privately-held, limited liability corporation	Private	Public NYSE - GWAY	privately owned	Privatly held by Dr. David Winn	Publicly-held
Year Company Started in PM/EHR Marketplace	1979		1994	1999	1982	Founded 1998 - First release 2001	1998	1996	
Year your EHR product was first available in the Marketplace	1979	2008	1994	1999	1982	2001	1998	1996	
Staffing									
Total Number of Company Employees	2,976	2,840	~2,295	1,578	1,100	800+	236	235	1,795
Total Number of Company Employees relating to PM/EHR products	1,380	1,744	~1,002	1,500	900	800+	236	215	854
Total number of sales staff related to Physician Services (PMS/EMR)	6	353	~231	55	125	75+	25	11	
Total staff dedicated to client PMS/EHR product support	736	837	~154	895	200	120+	26	45	85
Total staff dedicated to PMS/EHR product development	644	359	~332	90	210	180+	33	90	
Certification									
Is your General Release EHR ARRA ONC 2011 Certification - Stage 1 Certified? (YES/NO)	Yes	Yes	9/30/2010	October 2010	Yes-March 2012 - v8.10	10/1/2010	Sep-10	Yes, November 12, 2010	Yes
Is your General Release EHR ARRA ONC 2011 Certification - Stage 2 Certified aka 2014 Edition (YES/NO)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
If not, when do you plan on applying for EHR ARRA ONC 2011 Certification - Stage 2 Certified aka 2014 Edition								Oct-13	
Options for Hosting System									
Can the Practice install your applications in their office instead of remotely hosted? (YES/NO)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Do you offer your product via an ASP or SaaS Offering Directly from your company? (YES/NO)	Yes	Yes	Yes	Yes	Yes - ASP	Yes	yes	Yes, via an e-MDs business partner	yes
Do you offer your product via a Remote ASP or SaaS Hosting via Partner? (YES/NO)	Yes	Yes	Yes	Yes	Remote ASP	Yes	Yes	Yes.	Yes
Do you offer your product via Both Company and by Partner(s)? (YES/NO)	Yes	Yes	Yes	Yes	No	NO			

2018 PM/EHR Product Functionality and Company Survey	1	2	3	4	5	6	7	8	9
Product Name	Epic	Allscripts Enterprise	NextGen	eClinicalWorks	Intergy	PrimeSuite	Aprima	e-MDs	AthenaHealth
Company Name	Epic Systems Corporation	Allscripts Healthcare Solutions	NextGen Healthcare Information Systems	eClinicalWorks	Greenway Medical Technologies, Inc.	Greenway Medical Technologies, Inc.	Aprima Medical Software	e-MDs	athenaClinicals
Current Products									
EHR Product Name	EpicCare Ambulatory	Allscripts Enterprise EHR	NextGen Ambulatory EHR	eClinicalWorks	Vitera Intergy EHR	PrimeSUITE	Aprima PRM 2011	e-MDs Solution Series/e-MDs Chart	athenaClinicals 11.6
EHR Product Version	Spring 2008	11.1.6	NextGen EHR	V10	v8.10	16.4.2	Aprima PRM 2011	7.2.2	athenaClinicals 11.6
PM Product Name	Cadence Scheduling Prelude Registration Resolute Professional Billing	Allscripts Professional PM	NextGen Practice Management	eClinicalWorks	Vitera Intergy	PrimeSUITE	Aprima PRM 2011	e-MDs Solution Series/e-MDs Bill	PRM 2008
PM Product Version	Spring 2008	2008.3.0.35	NextGen PM	V10	v8.10	16.4.2	Aprima PRM 2011	7.2.2	PRM 2008
Patient Portal/PHR									
Do you have your own integrated PHR? (YES/NO)	Yes.	Yes	Yes	Yes	Yes	Yes	NO	Yes e-MDs Patient Portal	no
Do you interface with another company's PHR	No.	Yes	Not at this time.	NO	No	Yes	yes	Yes, see comment	no
Can you interface with other Community based PHR's	Yes.	Yes	Not at this time.	NO	No	Yes	yes	Yes, see above	no
Health Information Exchange Experience									
Do you offer your own HIE application?			Yes	Yes	Yes	No	no	Yes	
Besides your own Community Exchange/HIE, have you interfaced with other State or Local HIEs? (YES/NO)									
Have you already interfaced with Medicity HIE in another setting? (Yes/NO)	No.	No.	Yes	Yes	No	Yes	yes	Yes	No.
Have you already interfaced with Cerner's Clinical Exchange Platform in another setting? (Yes/NO)	No.	No.	Yes	Yes	No	Yes	yes	Yes	No.
How many different HIEs are you currently exchanging HITSP C32 version 2.5 CCD Records with?									
How many different HIEs are you currently exchanging HITSP C32 version 2.5 CCD Records with?			17	50	7	12	10	0	
Are you able to import and export HITSP C32 Version 2.5 CCD Records to local HIEs?			Yes	Yes	Yes	Yes	yes	No	
Speech Recognition									
Which Speech recognition application(s) does your EMR work with today?	Dragon V 9	Dragon Naturally Speaking	Dragon Naturally Speaking	Dragon Medical and eClinicalWorks Scribe	Any	PrimeSPEECH, Dragon Medical	Dragon Medical	Dragon Naturally Speaking	Dragon
Have you tested Dragon Medical with your product?	Yes	Yes	Yes	Yes	Yes	Yes	yes	Yes	yes
Do you offer Dragon Medical as part of your product?	Yes, it is an optional product offering.	Yes	Yes, it is an optional product offering.	Yes, additional costs associated.	No, it is a seprate purcahse	No	yes	Separate purchase	no
What % of your clients use Dragon Medical with your EMR? (Estimate)	30%	40% (mostly specialty practices)	To be determined.	10%	Unknown	10%	15%	15%	2%
Clients									
Total Number of PMS or EMR Clients (Separate Contracts)	580	1,375	4,000	27,000	10,000	3,458	1,500	2,795	12,250
Number of Clients using the combined PMS/EHR (Separate Contracts)	289	85	1,300	16,500	3,000	3,458	1,470	2,389	7,250
Total number of Clients (Separate Contracts)	1,158	1,760		45,350				5,504	12,500
Physician Users on EHR	120,000	35,000	80,000	110,000	23,000	11,178	5,500	9,100	8,000

2018 PM/EHR Product Functionality and Company Survey	1	2	3	4	5	6	7	8	9
Product Name	Epic	Allscripts Enterprise	NextGen	eClinicalWorks	Intergy	PrimeSuite	Aprima	e-MDs	AthenaHealth
Company Name	Epic Systems Corporation	Allscripts Healthcare Solutions	NextGen Healthcare Information Systems	eClinicalWorks	Greenway Medical Technologies, Inc.	Greenway Medical Technologies, Inc.	Aprima Medical Software	e-MDs	athenaClinicals
Overall Rating Confidence Level (6 = High, 1 = Low)	* * * *	* * * *	* * * *	* * * *	* * * *	* * * *	* * * *	* * * *	* * * *
Total Overall 6 Star Rating									
Community HIE Capable	6.00	6.00	6.00	4.00	5.00	6.00	5.00	3.00	5.00
Total PM/EHR Plus Company	5.87	5.07	5.72	5.69	5.35	5.34	5.26	5.19	5.19
Total EMR Plus Company	5.89	4.77	5.59	5.61	5.36	5.18	5.16	5.56	4.82
eRX Product	6.00	6.00	6.00	5.00	5.00	6.00	5.00	5.00	5.00
Product Functionality									
EHR	5.96	4.86	5.96	5.67	5.17	4.71	5.05	5.40	4.39
Medical EMR Functionality	5.96	4.90	5.96	5.65	5.13	4.65	5.00	5.47	4.36
PMS	5.84	5.72	6.00	5.84	5.27	5.59	5.41	4.53	5.89
PHR	6.00	4.00	6.00	6.00	6.00	6.00	6.00	4.00	5.00
Total PM/EHR/PHR	5.70	4.74	5.48	5.55	5.30	5.54	5.22	4.61	5.25
Total PM/EMR	5.90	5.31	5.98	5.75	5.20	5.12	5.21	5.00	5.13
Product Delivery									
Installation and Configuration	5.80	4.70	6.00	4.50	5.73	6.00	4.91	5.45	5.20
Training	5.80	4.37	6.00	5.20	6.00	6.00	6.00	6.00	5.20
Timing of Implementation	5.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	5.10
Customization of Product	5.00	4.50	5.40	5.40	5.40	5.40	5.40	5.40	4.50
Flexibility	5.20	4.70	4.80	4.80	4.80	4.80	4.80	4.80	4.10
Total Product Delivery	5.46	4.55	5.34	4.88	5.29	5.34	5.12	5.23	4.82
Company Stability									
Management	6.00	4.90	4.90	5.50	5.80	5.80	5.80	5.80	5.25
Company Size in Healthcare	6.00	4.90	6.00	5.56	6.00	6.00	4.00	6.00	5.25
Future Revenues for Physician Offices	6.00	4.90	4.85	5.90	5.80	5.80	5.80	5.50	5.30
Future Profitability for physician practices	6.00	4.50	4.80	5.90	5.20	5.30	5.20	5.21	5.20
Number of Clients using EHR	4.50	4.00	6.00	6.00	6.00	6.00	5.00	6.00	5.40
EHR Growth Opportunity	6.00	4.20	4.85	5.90	5.50	5.50	5.50	5.50	5.40
Corporate EHR Vision	6.00	4.95	5.10	5.50	5.50	5.50	5.50	5.50	4.70
Strong References	6.00	4.75	5.20	4.25	5.00	5.80	5.70	5.80	5.70
Total Company Rating	5.81	4.64	5.21	5.56	5.60	5.71	5.31	5.65	5.28
Support and Client Satisfaction									
KLAS Rating - PM (Relative)	5.68	5.64	5.08	4.97	4.90	5.72	-	-	5.60
KLAS Rating - EHR (Relative)	5.50	5.01	4.90	5.17	4.81	5.71	5.30	5.54	4.88
Long-Term Support	4.70	4.80	4.00	4.50	5.20	5.20	5.30	5.20	5.20
ACG End User	5.40	4.20	4.10	4.50	5.20	5.80	5.70	5.80	5.60
End User Satisfaction	5.06	4.57	4.52	4.67	5.03	5.61	4.07	4.14	5.32
Ease of Use/Usability									
PM Ease of Use	5.50	4.00	4.90	5.60	4.90	5.50	5.60	5.20	5.40
EHR Ease of Use	5.35	4.20	4.70	5.60	4.80	5.60	5.60	5.50	5.40
Easy of Modification	6.00	4.20	4.75	5.70	4.90	4.90	5.10	5.20	4.00
Easy of Reporting	6.00	4.10	5.20	5.10	5.40	5.50	5.40	5.70	4.90
Ease of Use/Usability	5.71	4.13	4.89	5.50	5.00	5.38	5.43	5.40	4.93
Product Pricing/Contracting									
Initial First Year Costs	4.20	4.00	4.20	5.80	4.00	5.10	5.40	5.00	4.15
Second Year Costs	5.00	4.00	4.00	5.70	4.00	4.80	5.50	5.20	4.00
Contracting Terms	5.00	4.50	5.60	5.80	4.00	5.20	5.80	5.20	4.25
Negotiated Contracting Terms	5.40	4.50	4.00	5.00	4.00	6.00	4.00	4.00	4.40
Performance Guarantees	5.70	4.00	5.10	4.50	4.80	5.80	4.20	5.40	5.50
Total Pricing	5.06	4.20	4.58	5.36	4.16	5.38	4.98	4.96	4.46

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2018 PM/EHR Product Functionality and Company Survey	10	11	12	13	14	15	16	17
Product Name	iPatientCare EHR	eMedicalPractice	Allscripts Prof.	Amazing Charts	Meditab	CureMD	Quest Care 360	CyberMed EMR
Company Name	iPatientCare EHR	eMedPractice, LLc	Allscripts Healthcare Solutions	Amazing Charts, Inc.	Meditab Software, Inc.	CureMD Corporation	Quest Diagnostics Incorporated	CyberMed Corportation
Date the survey was completed	iPatientCare, Inc.	04/06/18	01/01/18	01/01/18	01/01/18	01/01/18		04/17/18
Company Address	04/25/18	2150 Lake Ida Rd, ste 6	222 Merchandise Mart Plaza	610 Ten Rod Rd, #2	333 Hegenberger Road Suite 800	55 Broad Street	Quest Diagnostics is located at 3 Giralda Farms	180 Tices Lanes, Building A Suite 204
Company City	1405 Route 18 South, Suite 209	Delray Beach	Chicago	North Kingstown	Oakland	New York	Madison	East Brunswick
Company State	Old Bridge	FL	IL	RI	CA	NY	New Jersey	NJ
Company Zip	New Jersey	33445	60654	2852	94621	10004	07940	08816
Company Web Site	08857	www.eMedPractice.com	www.allscripts.com	www.amazingcharts.com	www.meditab.com	www.curemd.com	QuestDiagnostics.com	www.cybermedcorp.com
Company Main Phone	www.iPatientCare.com	561-921-0978	1-800-654-0889	401-667-7661	510-632-8021	212 509 6200	513-229-5500	732-800-0020
Company FAX	732-607-2400	561-921-0979	(443) 335-2325	401-294-2328	510-632-8021	212 509 6206	513-229-5505	201-822-2088
Company Toll Free Numbers	1-800-741-0981		1-800-654-0889	866-382-5932	866-994-6367	877 362 9549	800-444-6235	
Contact Person Name and Title who completed survey	Udayan Mandavia - President/CEO	Nandu Dhanekula, President	SCOTT YUNGLING	John Squire, President and COO	Kal Patel	Bill Hashmat	Jack Maya, Director of Regional Sales - Care360 Patty McDaniel, Marketing Proposal	Malak Atut, VP Operations
Contact Person Phone who completed survey	732-993-9080	561-706-4877	805-636-2472	866-382-5932	510-686-8409	718 360 0597	Jack Maya - 305.467.4730	201-410-3240
Contact Person email address who completed survey	Udayan@iPatientCare.com	Nandu@emedpractice.com	Scott.Yungling@allscripts.com	krepoli@amazingcharts.com; jsquire@amazingcharts.com	kal@meditab.com	bill.hashmat@curemd.com	Jack.D.Maya@questdiagnostics.com	malak.atut@cybermedcorp.com
Company Ownership	Privately held		Publicly-held	Corportation	Corporation	Private	Quest Diagnostics Incorporated, Public on NYSE	Private, Minority Certified
Year Company Started in PM/EHR Marketplace	2003	2010					October 2009	2011
Year your EHR product was first available in the Marketplace	2003	2010	2008	2001	1998	1997	2009	2011
Staffing								
Total Number of Company Employees	450+	200	2,840	12	190	357	600	18
Total Number of Company Employees relating to PM/EHR products	52	20	1,744	12	90	350	600	18
Total number of sales staff related to Physician Services (PMS/EMR)	89	20	353	12	9	23	40	5
Total staff dedicated to client PMS/EHR product support	YES	20	837	5	26	34	175	7
Total staff dedicated to PMS/EHR product development	YES	20	359	4	27	123	130	7
Certification	NO							
Is your General Release EHR ARRA ONC 2011 Certification - Stage 1 Certified? (YES/NO)	Yes	Yes	Yes	Yes	Yes	Yes	12/15/2010	
Is your General Release EHR ARRA ONC 2011 Certification - Stage 2 Certified aka 2014 Edition (YES/NO)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
If not, when do you plan on applying for EHR ARRA ONC 2011 Certification - Stage 2 Certified aka 2014 Edition							Plans for ONC Certification and Deployment in Q1 2014	
Options for Hosting System								
Can the Practice install your applications in their office instead of remotely hosted? (YES/NO)	YES	NO	Yes	Yes	Yes	Yes		yes
Do you offer your product via an ASP or SaaS Offering Directly from your company? (YES/NO)	YES	Yes	Yes	Y	yes	Y		yes
Do you offer your product via a Remote ASP or SaaS Hosting via Partner? (YES/NO)	NO	No	Yes	Yes	Yes	Y		no
Do you offer your product via Both Company and by Partner(s)? (YES/NO)	YES	No	Yes	NO	Yes	No		no

2018 PM/EHR Product Functionality and Company Survey	10	11	12	13	14	15	16	17
Product Name	iPatientCare EHR	eMedicalPractice	Allscripts Prof.	Amazing Charts	Meditab	CureMD	Quest Care 360	CyberMed EMR
Company Name	iPatientCare EHR	eMedPractice, LLc	Allscripts Healthcare Solutions	Amazing Charts, Inc.	Meditab Software, Inc.	CureMD Corporation	Quest Diagnostics Incorporated	CyberMed Corportation
Current Products								
EHR Product Name	iPatientCare EHR	eMedicalPractice	Allscripts Professional EHR	Amazing Charts	Intelligent Medical Software (IMS)	CureMD EMR	Care360 EHR	CyberMed EHR
EHR Product Version	18.0	2	Version 9.1	3.7	IMS 2007	V 10	Current Release - 2013.2	v 6.0
PM Product Name	iPatientCare PMS	eMedicalPractice	Allscripts PM		Intelligent Medical Software (IMS)	CureMD Practice Management	Care360 Practice Management	CyberMed EHR
PM Product Version	18.0	2	Version 2009.3		IMS 2007	V 10	PM is included with Care360 EHR, therefore versioning does not	v 6.0
Patient Portal/PHR								
Do you have your own integrated PHR? (YES/NO)	YES	Yes	No	N	Yes	Y	No	yes
Do you interface with another company's PHR	YES	No	No	Y	No	Y Google	Yes	no
Can you interface with other Community based PHR's	YES	No	No	Y	Yes	Y	Yes	yes
Health Information Exchange Experience								
Do you offer your own HIE application?		Yes	Yes				No	Yes
Besides your own Community Exchange/HIE, have you interfaced with other State or Local HIEs? (YES/NO)		No						
Have you already interfaced with Medicity HIE in another setting? (Yes/NO)		No	No.	No.	No.		Yes	
Have you already interfaced with Cerner's Clinical Exchange Platform in another setting? (Yes/NO)		No	No.	No.	No.		No	
How many different HIEs are you currently exchanging HITSP C32 version 2.5 CCD Records with?		4						
How many different HIEs are you currently exchanging HITSP C32 version 2.5 CCD Records with?		4	Yes				None	
Are you able to import and export HITSP C32 Version 2.5 CCD Records to local HIEs?	YES	Yes					Yes	
Speech Recognition								
Which Speech recognition application(s) does your EMR work with today?	Dragon Medical and iScribe	Medical Dragon	Dragon Medical	Dragon V 9	Dragon	Dragon	Yes	IOS siri, google speech and dragon
Have you tested Dragon Medical with your product?	Yes	Yes	Yes	Yes	Yes	Y	Yes	yes
Do you offer Dragon Medical as part of your product?	No	No	Yes	Yes, it is an optional product offering.	No	Y	No - but see comment.	no
What % of your clients use Dragon Medical with your EMR? (Estimate)	8%	60%	40% (mostly specialty practices)	10%	3%	15%	Not applicable, but see comment.	
Clients								
Total Number of PMS or EMR Clients (Separate Contracts)	1700		2,094	1,972	686	1,200	3,000	
Number of Clients using the combined PMS/EHR (Separate Contracts)	120		1,096		493	3,400	60%	
Total number of Clients (Separate Contracts)	1,820		4,550	3,944	1,200	5,200		
Physician Users on EHR	3,400		10,500	2,000	1,700	3,400	5,000	

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2018 PM/EHR Product Functionality and Company Survey	10	11	12	13	14	15	16	17
Product Name	iPatientCare EHR	eMedicalPractice	Allscripts Prof.	Amazing Charts	Meditab	CureMD	Quest Care 360	CyberMed EMR
Company Name	iPatientCare EHR	eMedPractice, LLc	Allscripts Healthcare Solutions	Amazing Charts, Inc.	Meditab Software, Inc.	CureMD Corporation	Quest Diagnostics Incorporated	CyberMed Corportation
Overall Rating Confidence Level (6 = High, 1 = Low)	∗ ∗ ∗ ∗	∗ ∗ ∗ ∗	∗ ∗ ∗ ∗	∗ ∗ ∗ ∗	∗ ∗ ∗	∗ ∗ ∗ ∗ ∗	∗ ∗ ∗ ∗ ∗	
Total Overall 6 Star Rating								
Community HIE Capable	6.00	5.00	6.00	3.00	5.00	5.00	3.00	5.00
Total PM/EHR Plus Company	5.09	4.66	4.52	4.51	4.51	4.29	4.24	4.11
Total EMR Plus Company	4.84	4.01	4.27	4.30	4.25	4.05	4.36	3.62
eRX Product	6.00	6.00	4.00	5.00	4.00	5.00	4.00	5.00
Product Functionality								
EHR	5.69	4.83	4.40	4.30	4.63	4.57	3.50	4.75
Medical EMR Functionality	5.68	4.77	4.42	4.26	4.61	4.54	3.57	4.74
PMS	5.58	5.91	5.04	4.91	5.00	4.75	4.09	5.08
PHR	6.00	6.00	4.00	5.00	5.00	5.00	2.00	5.00
Total PM/EHR/PHR	5.29	5.39	4.46	4.54	4.57	4.50	3.82	3.00
Total PM/EMR	5.63	5.34	4.73	4.58	4.81	4.65	3.83	4.91
Product Delivery								
Installation and Configuration	4.20	5.80	4.20	4.25	3.90	4.10	4.91	4.00
Training	4.10	5.80	4.20	4.40	3.50	4.10	6.00	4.00
Timing of Implementation	4.00	5.50	3.94	4.00	4.10	4.00	4.50	4.00
Customization of Product	4.50	5.00	3.20	3.50	4.35	4.00	5.40	4.00
Flexibility	4.90	5.20	3.20	3.50	4.40	4.15	4.80	4.00
Total Product Delivery	4.34	5.46	3.75	3.93	4.05	4.07	5.12	4.00
Company Stability								
Management	3.85	4.00	3.80	4.20	4.00	3.80	5.00	4.00
Company Size in Healthcare	4.50	3.00	4.90	4.00	3.90	3.75	6.00	2.00
Future Revenues for Physician Offices	4.00	3.00	3.90	4.20	3.80	3.75	4.10	3.00
Future Profitability for physician practices	4.20	3.00	4.10	4.40	3.90	3.50	4.90	3.00
Number of Clients using EHR	4.50	2.00	4.20	4.50	3.80	3.10	6.00	2.00
EHR Growth Opportunity	3.50	5.00	3.80	4.50	3.90	3.20	4.80	2.00
Corporate EHR Vision	3.50	3.00	4.10	4.00	4.00	3.50	5.50	2.00
Strong References	4.00	3.00	4.15	4.90	3.80	3.80	4.80	2.00
Total Company Rating	4.01	3.25	4.12	4.34	3.89	3.55	5.14	2.50
Support and Client Satisfaction								
KLAS Rating - PM (Relative)	-	-	5.56	-	-	-	-	-
KLAS Rating - EHR (Relative)	-	-	5.50	5.45	-	-	-	-
Long-Term Support	4.50	4.70	4.10	4.00	3.80	4.20	5.20	
ACG End User	4.50		4.00	4.70	3.80	3.80	4.00	
End User Satisfaction	4.50	4.70	4.55	3.71	3.80	4.00	4.60	
Ease of Use/Usability								
PM Ease of Use	4.50	5.00	4.30		4.10	4.10	4.90	
EHR Ease of Use	4.50	5.00	4.10	4.50	4.20	4.10	4.80	
Easy of Modification	5.40	5.00	4.20	4.00	4.25	4.50	4.00	
Easy of Reporting	4.50	5.00	4.15	5.00	4.50	3.80	4.50	
Ease of Use/Usability	4.73	5.00	3.95	4.50	4.26	4.13	4.55	
Product Pricing/Contracting								
Initial First Year Costs	4.50	4.20	4.15	5.00	4.20	4.50	5.50	
Second Year Costs	4.50	5.00	3.80	5.00	4.00	4.40	5.50	
Contracting Terms	4.00	5.00	4.50	3.50	3.50	4.30	4.50	
Negotiated Contracting Terms	4.20	5.40	4.20	4.10	3.50	4.00	5.00	
Performance Guarantees	4.10	5.70	4.15	3.95	3.50	4.30	4.80	
Total Pricing	4.26	5.06	4.16	4.31	3.74	4.30	5.06	

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2018 PM/EHR Product Functionality and Company Survey	18	19	20	21	22	23	24	25
Product Name	Meditouch	Cerner	Chartlogic	Sindhu	SuccessEHS	GE Centricity	Modernizing Medicine	Pulse
Company Name	NextGen Healthcare Information Systems	Cerner Corporation	Chartlogic	Sindhu Synergy Ltd	Greenway Medical Technologies, Inc.	GE Healthcare Centricity		Pulse Systems, Inc.
Date the survey was completed	01/01/18	01/01/18	01/01/18	02/01/11	01/01/18	01/01/18	01/01/18	01/01/18
Company Address	795 Horsham Road	2800 Rockcreek Parkway	3995 South 700 East, Suite 200	Plot 69, Sagar Society, Banjara Hills	100 Greenway Blvd	540 West Northwest Highway	2125 N. Commerce Parkway	3017 N. Cypress
Company City	Horsham	Kansas City	Salt Lake City	Hyderabad	Carrollton	Barrington	Weston	Wichita
Company State	PA	Missouri	UT	Andhra Pradesh	GA	Illinois	Florida	KS
Company Zip	19044	64117-1121	84107	500034	30117	60010-3076	33326	67226
Company Web Site	www.nextgen.com	www.cernerpowerworks.com	www.chartlogic.com	www.sindhusynergy.com	www.greenwaymedical.com	www.gehealthcare.com	www.gmed.com	www.pulseinc.com
Company Main Phone	215-657-7010	(816) 201-1024	(801) 365-1800	(91402) 360-0827	770-836-3100	(847) 277-500	954-659-9310	316-636-5900
Company FAX	215-657-7011	(816) 571-1580	0	(91402) 360-0828	770-836-3200	(847) 277-5240	954-659-9326	316-462-2828
Company Toll Free Numbers		(800) 927-1024	(888) 337-4441		866-242-3805	(888) 436-8491	1-888-577-8801	800-444-0882
Contact Person Name and Title who completed survey	Mark Melfa, Sales Executive	Mark Davis PowerWorks Sales Executive	0	SKV Krishnam Raju	Steve Prochak-Regional Sales Managaer		Matt Schreiber, Vice President of Marketing and Strategy	Rayma Korber, Marketing Manager
Contact Person Phone who completed survey	954-579-2192	(816) 201-1580	0	(91994) 807-6029	803-528-6800		954-659-9310	316-634-8619
Contact Person email address who completed survey	mmelfa@nextgen.com;	mark.davis@cerner.com	0	skvk_raju@sindhusynergy.com	stevep@ehsmed.com		MattS@gmed.com	rkorber@pulseinc.com
Company Ownership	QSII	Publically Held	0	Proprietary	Private	Public	Privately held	Privately held corporation
Year Company Started in PM/EHR Marketplace	1994				1995		1997	
Year your EHR product was first available in the Marketplace	1994	1979	1987	2006	1995	1985	1997	1982
Staffing								
Total Number of Company Employees	85	7,658	-	22.0	1,082	304,000	107	150
Total Number of Company Employees relating to PM/EHR products	85	335	-	15.0	900	418	107	150
Total number of sales staff related to Physician Services (PMS/EMR)	85	39	-		118	85	8	15
Total staff dedicated to client PMS/EHR product support	20	850	-		210	200	17	61
Total staff dedicated to PMS/EHR product development	20	1,600	-	15.0	217	150	13	37
Certification								
Is your General Release EHR ARRA ONC 2011 Certification - Stage 1 Certified? (YES/NO)	Yes	Yes	Yes	NO	Yes-September 30, 2010	Yes	Certified on 1/25/11	Yes
Is your General Release EHR ARRA ONC 2011 Certification - Stage 2 Certified aka 2014 Edition (YES/NO)	Yes	Yes	NO		Yes	Yes	Yes	Yes
If not, when do you plan on applying for EHR ARRA ONC 2011 Certification - Stage 2 Certified aka 2014 Edition	Yes							
Options for Hosting System								
Can the Practice install your applications in their office instead of remotely hosted? (YES/NO)	NO				Yes	Yes	Yes	Yes
Do you offer your product via an ASP or SaaS Offering Directly from your company? (YES/NO)	Yes	Yes			Yes	Yes	no	YES
Do you offer your product via a Remote ASP or SaaS Hosting via Partner? (YES/NO)	Yes	Yes			Remote ASP	Yes	Yes	YES
Do you offer your product via Both Company and by Partner(s)? (YES/NO)	NO	Yes			Company	Yes	Yes	YES

Date Completed: 5/15/2018

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Company Name	NextGen Healthcare Information Systems	Cerner Corporation	Chartlogic	Sindhu Synergy Ltd	Greenway Medical Technologies, Inc.	GE Healthcare Centricity		Pulse Systems, Inc.
Current Products								
EHR Product Name	Meditouch	Cerner Millennium PowerChart/PowerWorks EMR	0	1.1	SuccessEHS	GE Centricity		Pulse Patient Relationship Management
EHR Product Version		2007.18	0	No	6.1	9.2		Pluse 2012
PM Product Name	Meditouch	PowerWorks Practice Management		N0	SuccessEHS	GE Centricity		Pulse Patient Relationship Management
PM Product Version		8.2		No	6.1	9.2		4.1
Patient Portal/PHR								
Do you have your own integrated PHR? (YES/NO)	Yes	Yes		No	Yes	NO	Yes	YES
Do you interface with another company's PHR	Not at this time.	Yes		No	No	YES	Yes	YES
Can you interface with other Community based PHR's	Not at this time.	Yes		No	Yes	YES	Yes	YES
Health Information Exchange Experience								
Do you offer your own HIE application?	Yes			ASTM CCR	Yes	YES	No, we connect exchange inforation with other HIE's	
Besides your own Community Exchange/HIE, have you interfaced with other State or Local HIEs? (YES/NO)								
Have you already interfaced with Medicity HIE in another setting? (Yes/NO)	Yes				Yes	No.	No.	No.
Have you already interfaced with Cerner's Clinical Exchange Platform in another setting? (Yes/NO)	Yes				Yes	No.	No.	No.
How many different HIEs are you currently exchanging HITSP C32 version 2.5 CCD Records with?								
How many different HIEs are you currently exchanging HITSP C32 version 2.5 CCD Records with?	17				6 to 8	YES	We are not exchanging HITSP C32 version 2.5 CCD records. We are	
Are you able to import and export HITSP C32 Version 2.5 CCD Records to local HIEs?	Yes			Dragon Medical	Yes		We are able to import and export HITSP C32 version 1 CCD records	
Speech Recognition								
Which Speech recognition application(s) does your EMR work with today?	Dragon Naturally Speaking	Yes	Dragon V 9	Yes	Speech Magic and Dragon by Nuance	Dragon Medical	gGastro works with multiple speech recognition applications, Dragon being the most popular.	Dragon Medical
Have you tested Dragon Medical with your product?	Yes	Yes	Yes	No	Yes	YES	Yes	YES
Do you offer Dragon Medical as part of your product?	Yes, it is an optional product offering.	Yes	Yes, it is an optional product offering.		No	YES	We do not offer Dragon as part of our Product offering. It is a third party vendor offering.	YES
What % of your clients use Dragon Medical with your EMR? (Estimate)	To be determined.				3-4%	65%	75%	10%
Clients								
Total Number of PMS or EMR Clients (Separate Contracts)	30,000	1,258	-	1	10,000	7,500	393	450
Number of Clients using the combined PMS/EHR (Separate Contracts)	-	1,288	-		3,100	500	28	220
Total number of Clients (Separate Contracts)	30000	3,004	-	2		9,800		670
Physician Users on EHR	40,000	15,000	1,000	4	20,000	12,500	3,500	2,800

Date Completed: 5/15/2018

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Company Name	NextGen Healthcare Information Systems	Cerner Corporation	Chartlogic	Sindhu Synergy Ltd	Greenway Medical Technologies, Inc.	GE Healthcare Centricity		Pulse Systems, Inc.
Overall Rating Confidence Level (6 = High, 1 = Low)	* * *	* * *	* * * *		* * * *	* * * *	* * * *	* * * *
Total Overall 6 Star Rating								
Community HIE Capable	3.00	2.00	1.00	3.00	5.00	4.00	5.00	5.00
Total PM/EHR Plus Company	4.07	3.85	3.50	1.68	5.09	4.88	4.63	4.54
Total EMR Plus Company	4.06	4.34	3.36	2.57	4.81	4.83	4.80	4.38
eRX Product	5.00	5.00	5.00	4.00	5.00	6.00	6.00	5.00
Product Functionality								
EHR	3.17	4.89	3.19	2.55	4.68	5.13	4.64	4.67
Medical EMR Functionality	3.18	4.94	3.35	2.63	4.62	5.14	4.67	4.66
PMS	4.09	2.91	3.94	-	5.57	5.00	4.34	4.84
PHR	3.00	4.00	-	1.00	6.00	5.00	4.00	5.00
Total PM/EHR/PHR	4.31	3.45	3.03	1.93	5.37	4.73	4.41	4.59
Total PM/EMR	3.64	3.92	3.64	1.32	5.09	5.07	4.50	4.75
Product Delivery								
Installation and Configuration	4.32	3.50	4.00	2.50	5.64	4.25	4.00	4.00
Training	4.00	3.70	3.50	2.50	5.00	4.20	6.00	4.40
Timing of Implementation	4.50	4.00	3.50	2.50	4.50	4.10	4.50	4.00
Customization of Product	3.80	4.00	3.50	2.50	5.40	4.20	5.40	4.20
Flexibility	3.90	4.00	3.50	2.50	4.80	4.25	4.80	4.00
Total Product Delivery	4.10	3.84	3.60	2.50	5.07	4.20	4.94	4.12
Company Stability								
Management	5.80	4.20	3.50	2.50	5.10	4.30	5.80	4.20
Company Size in Healthcare	3.00	4.20	3.50	2.50	5.00	5.60	6.00	4.20
Future Revenues for Physician Offices	5.20	4.00	3.50	2.50	5.50	3.95	4.90	4.30
Future Profitability for physician practices	5.00	3.90	3.50	2.50	5.00	3.90	5.20	4.40
Number of Clients using EHR	5.50	3.00	3.00	2.50	4.00	5.50	3.00	3.20
EHR Growth Opportunity	5.80	3.50	3.50	2.50	5.00	3.85	3.50	4.20
Corporate EHR Vision	4.20	4.20	3.50	2.50	5.50	4.10	5.50	4.30
Strong References	5.00	3.00	3.00	2.50	5.00	4.90	5.50	4.00
Total Company Rating	4.94	3.75	3.38	2.50	5.01	4.51	4.93	4.10
Support and Client Satisfaction								
KLAS Rating - PM (Relative)	-	-	-	-	-	4.88	-	-
KLAS Rating - EHR (Relative)	-	4.45	-	-	-	4.78	5.27	-
Long-Term Support	5.00	3.50	3.50	3.00	5.20	4.00	5.20	4.00
ACG End User		3.50		3.00		4.20	5.50	4.00
End User Satisfaction	5.00	2.77	3.50	3.00	5.20	4.25	3.99	4.00
Ease of Use/Usability								
PM Ease of Use	4.50	4.00			5.00	4.10	4.90	4.60
EHR Ease of Use	5.80	3.95	4.00	3.00	5.00	4.90	5.50	4.50
Easy of Modification	4.90	3.95	4.00	3.00	4.90	4.20	5.00	4.35
Easy of Reporting	5.40	2.80	4.20	3.00	5.10	4.20	5.40	4.00
Ease of Use/Usability	5.80	3.68	4.07	3.00	5.00	4.35	5.20	4.36
Product Pricing/Contracting								
Initial First Year Costs	5.60	4.50	4.00	3.00	5.20	4.00	5.60	4.15
Second Year Costs	5.70	3.20	3.50	3.00	5.20	4.30	5.70	4.20
Contracting Terms	4.50	4.00	3.50	3.00	4.30	4.00	5.80	4.25
Negotiated Contracting Terms	4.50	4.00	3.50	3.00	4.00	4.50	4.00	4.00
Performance Guarantees	4.80	4.00	3.50	3.00	4.95	4.90	5.20	4.00
Total Pricing	5.02	3.94	3.60	3.00	4.73	4.34	5.26	4.12